

Talking Homes

Focus on Villas at Summit Reserve

Villas surpass buyers' expectations

The real estate market may be picking up, but it never slowed down at Villas at Summit Reserve. Open floor plan designs, a clubhouse with fitness center and swimming pool, park-like surroundings, the maintenance-free lifestyle and fair home prices have drawn buyers to this new villa community in Fort Wayne.

Villas at Summit Reserve appears to be an anomaly in the marketplace, selling at a pace exceeding the market, according to Joe Bird. He is one of the principals of Summit Communities, a subsidiary of Acadia Point Development, an Epcon Communities developer. "Since our grand opening in mid October, our sales have exceeded expectations and the positive community response has been outstanding," Bird said.

This community is located in Southwest Fort Wayne in Aboite Township, one of Indiana's fastest growing and most vibrant communities. Situated on over 20 beautifully landscaped acres containing numerous ponds and water features, the 68 ranch style homes create the atmosphere of an intimate village.

"Our residents are looking for and deserve a carefree lifestyle," Bird said. All residents at the Villas at Summit Reserve will enjoy the freedom of a carefree lifestyle through the maintenance free community. All Epcon Communities are managed by a Homeowners Association and a low monthly maintenance fee covers an extensive list of maintenance free services including: meticulously groomed lawns and common areas, mulching, and landscaping, exterior maintenance on each home, snow and trash removal, maintenance of the clubhouse, pool and ponds, water and sewer utility fees, common area lighting for the streets and driveways, and many other services. "We do the work so our residents don't have to," Bird said.

Another benefit is the Villas at Summit Reserve fitness room and heated pool. "Our residents don't need to belong to a health club," Bird said.

There are four floor plans to choose from and on display at Villas at Summit Reserve, with each offering their own individual comforts and

luxuries. "With over 130 Epcon Builders in 30 states across the country, Epcon Communities has truly defined the maintenance free lifestyle. By gathering input from the over 20,000 homeowners currently living in Epcon homes and by researching the future needs of potential residents, the homes and community amenities are continually refined, giving homeowners the highest quality, most efficient and functional homes available, all at an affordable price," Bird said.

With its heated pool, fitness center, big screen plasma TV, pool table, fireplace and kitchen, the clubhouse is a popular place for homeowners to get together for a variety of activities.

"Creating a true sense of community is very important here. We build the clubhouse first because it acts as the centerpiece of the neighborhood," Bird said.

Floor plans include two or three

"I believe that we are the fastest selling villa community in Fort Wayne."

— Joe Bird



Villas at Summit Reserve's clubhouse has a fireplace, pool table, full kitchen and more amenities for entertaining or for enjoying card games and other get-togethers with the neighbors.

bedrooms, and two full or two and one-half baths and all homes have an attached 2-car garage. Some models feature an exquisite four-season enclosed veranda.

The homes' quality workmanship is evident from the exteriors, inspired by European country homes, to the details and interior finishes, Bird said. Buyers feel the homes are fairly priced, starting at \$169,900.

To reach Villas at Summit Reserve,

exit I-69 at Illinois Road (SR 14) West to West Hamilton Road. Go south (left) on West Hamilton one quarter of a mile to Ridge Crest Crossing. Go West (right) on Ridge Crest Crossing one quarter of a mile. Villas at Summit Reserve office is open Monday through Saturday 10 a.m. to 5:00 p.m., and Sunday 11:00 a.m. to 5:00 p.m. Call 260-625-6555 or visit www.epconcommunities.com.



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The homes at Villas at Summit Reserve are open and airy, like the Canterbury, which has a kitchen serving out to the dining and living rooms and sunroom.

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